

**Corporation of the  
Township of Southgate  
185667 Grey Road 9  
Dundalk, Ontario  
N0C 1B0**



**Phone 1-519-923-2110  
Toll Free 1-888-560-6607  
Fax 1-519-923-9262  
[www.southgate.ca](http://www.southgate.ca)  
[info@southgate.ca](mailto:info@southgate.ca)**

### **Bid Response - Services**

**Service: "2026" Supply, Hauling, Blending through Pugmill and stacking.**

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Name of Company

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Address

Telephone #

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Name of Person with Signing Authority

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Position of Person with Signing Authority (Please print using ink or type)

Bid documents received at:

**Township of Southgate  
Attn: John Watson  
185667 Grey Road 9,  
Dundalk, Ontario N0C 1B0**

**Township Contact/Project Liaison: John Watson**

**Email address: [jwatson@southgate.ca](mailto:jwatson@southgate.ca)**

#### **Notice to Bidders Regarding this Document**

Contractors are advised to carefully read the clauses in this document as a Contract Agreement and confirm acceptance of same with approval below:

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Witness

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Signature of Signing Authority

Date: \_\_\_\_\_

## **Instructions to Bidders - Services**

### **Services Information**

Sealed tenders document clearly marked "**9 - 2026 Supply, Hauling, blending through Pugmill and stacking**" must be addressed to the following:

Township of Southgate  
Attention: John Watson  
185667 Grey Road 9,  
Dundalk, Ontario N0C 1B0

Or can be submitted electronically clearly marked "**9 - 2026 Supply, Hauling, Blending through Pugmill and Stacking Winter Sand**" via email to [tenders@southgate.ca](mailto:tenders@southgate.ca)

**Submission deadline is: February 10, 2026 at 12:00pm**

### **Scope of Services Required**

The intent of this bid is to receive quotes for 2026 Supply, Hauling, blending through Pugmill and stacking winter sand.

### **Examination of Site(s)**

Each Contractor is recommended by the Township of Southgate to visit the site of the proposed work before submitting the bid documents and must be satisfied by personal examination as to the local conditions that will be present while completing the specified work. The Contractor shall determine the difficulty of the requirements to be encountered. The Contractor shall not claim that there was any misunderstanding of the terms and conditions of the contract relating to site conditions at any time after submission of their proposal.

### **Project Location(s)**

Location: Hopeville Depot and Holstein Depot

### **Contacts**

Any questions or concerns arising out of this procurement document, should be addressed to:

Name & Title: John Watson Public Works Manager Roads & Waste  
Phone: (519)923-2110 ext. 250  
Email Address: [jwatson@southgate.ca](mailto:jwatson@southgate.ca)

All questions and requests for interpretation or clarification are to be made in writing to John Watson and shall use the subject line "**2026 Supply, Hauling, blending through Pugmill and stacking Winter Sand**"

For Services information requirements and/or site visits the contact person is:

Name & Title: Paul Stevenson Public Works Foreman & Fleet Manager  
Phone: (519)923-2110 ext. 251  
Email Address: [pstevenson@southgate.ca](mailto:pstevenson@southgate.ca)

### **Proposal Opening**

The virtual opening of the electronic submissions shall commence just after **1:00 pm February 10, 2026**, unless the CAO or designate acting reasonably postpones the start to some later hour, but the opening shall continue once started, until the last bid is opened.

Join Zoom Meeting

<https://zoom.us/j/99182697744?pwd=uNHaWb8aZCwGHWqrPlfbSV09FHXiV.1>

Meeting ID: 991 8269 7744

Passcode: 628092

### **Project Timelines**

The Township of Southgate approximate project timelines are as follows:

- i. Procurement Closing date: February 10, 2026
- ii. Commencement of Bid Evaluations: February 11, 2026
- iii. Recommendation to Council for Approval: February 18, 2026
- iv. Notification of Successful Contractor: February 19, 2026
- v. Start Quote Date: July 1, 2026
- vi. End Quote Date: Sept 30, 2026

### **Payment Terms:**

Each bid proposal shall provide a payment terms based on the bid price submitted for the service as work is completed.

### **General Conditions - Services**

#### **Extent**

The Contractor shall be liable for all costs of doing the work including labour, equipment, fuel and all materials to complete the service work.

#### **Contractor's Responsibility**

Upon notification of acceptance of the contract and before the commencement of work, the contractor must provide the Township of Southgate with a Certificate of Insurance prior to each year as per the following:

- (a) The Contractor shall be protected and indemnify and save harmless the Corporation of the Township of Southgate from any and all claims which may arise from the Contractor's operations where bodily injury, death or property

damage is caused, and shall, without restricting the generality of the foregoing, maintain insurance acceptable to Southgate, subject to limits of liability of not less than \$3 million inclusive.

- (b) All liability policies shall be written in such terms as will fully protect the Contractor notwithstanding his assumption of liability and his indemnity covenants under the contract.
- (c) All liability insurance policies shall be written in the names of the Contractor and the Corporation of the Township of Southgate and shall be subject to a cross liability clause. The Contractor agrees to provide to Southgate a Certificate of Insurance in compliance with the above including a warranty that the insurer will not cancel said policies without thirty days written notice of such cancellation provided to Southgate. Such certificate shall clearly indicate the amount deductible/applicable, if any.
- (d) Certificate of such other insurance as the owner may from time to time deem necessary.
- (e) The Contractor shall maintain such insurance and pay such assessments as to protect both the contractor and the owner from claims under the Workers' Compensation Act.

### **Workers' Compensation**

The Contractor shall submit a Clearance Certificate every 60 days during the active working period and at completion of contract.

### **Protection of Property**

The Contractor will be responsible for any damage that may occur relative to the execution of all operations arising from this contract. Any damage done to Southgate's or surrounding property must be made good to the satisfaction of Southgate.

### **Applicable Legislation**

- a) The Contractor shall comply with all applicable Provincial and Federal legislation and regulations, including the Occupational Health & Safety Act and pertinent Southgate by-law.
- b) Municipal Freedom of Information and Protection of Privacy Act – Any personal information provided in this document will be used for selection purposes only as per the Municipal Freedom of Information and Protection of Privacy Act.
- c) Accessibility for Ontarians with Disabilities Act, 2005 – The successful contractor must follow the Township of Southgate Accessible Customer Service Policy under the AODA, 2005 and provide proof that training requirements have been met.

### **Protection**

Temporary safeguards and protection shall be provided to adequately guard against injuries to the public, particularly children and workmen, by accidents around and adjacent to the project.

## **Termination**

If, at the discretion of the Township of Southgate, there is default by the Contractor of any of the terms contained herein, Southgate shall have the right to terminate the contract upon giving the Contractor twenty-one (21) days notice to address the concerns or issues to successfully complete the project.

Upon termination of the contract, the balance of the contract price shall be forfeited.

## **Acceptance or Rejections**

- Lowest or any Bid proposal is not necessarily accepted.
- All Bid proposals must provide pricing for each of their submissions.

Southgate reserves the right to award the services required to the contractor with the best proposal for the Township of Southgate. Southgate also reserves the right to reject any or all bids or award the contract to other than the lowest bid received, if in Southgate's opinion, it is in the best interest of the Township.

## **Site and Project Progress Meetings with Contractor**

The successful bidder will be required to hold project site meetings at least once every 30 days, or more frequently, if required by the Contractor or the Township's project management review team.

## **Proposals to Include**

- a) Description of Firm - Firm's brief history with highlights of services provided.
- b) Curriculum Vitae/Expertise - An outline of qualifications and experience of the team members, including all sub-contractors to be assigned to complete any of the services. Indicate the names of all personnel, and experience that will be involved in the delivery of the service to the Township.
- c) Team Organization - The respective roles and responsibilities team members will take in the project team organization and in the development of design/tender documents, contract administration and commissioning of the project.
- d) Experience - Brief documentation on significant similar services, with client references, together with a brief description of all other services of relevance.
- e) Delivery Schedule - An outline of the approach proposed to meet the requested schedule(s) and what other resources will be made available by the proponent to meet service schedules should delays occur.
- f) Cost Control - An outline of the approach proposed to effect cost control for the Township.

## **Evaluation and Selection - Services**

### **Selection Process**

Proposals will be assessed based on information provided by the Respondent at the time of submission. The evaluation of Proposals will be conducted by an evaluation team comprised of staff members from the Township of Southgate and reserves the right to interview and facilitate presentations in order to gain additional detail outside of the proposals received.

## **Evaluation Criteria**

Proposals will be assessed against the following criteria. The Township reserves the right to shortlist firms for further evaluation and interviews which may alter the final scoring results. Proposals will be scored based on meeting or exceeding the expectations of the established evaluation criteria.

	<b>Evaluation Criteria</b>	<b>Weight Factor</b>
1.	Qualifications and Experience of Company	10
2.	Equipment capability & reliability.	10
3.	References - Service Delivery and Scheduling	10
4.	Approach to Cost Control	10
5.	Project Cost	60
	Total	100

**Note:** Weight factors may be changed based on the type of procurement process, the type or items being purchased and the importance of pricing versus other evaluation criteria.

The Township reserves the right to reject any or all proposals. The Township also reserves the right to not proceed with the services proposal without stating reason thereof.

Selection of a proposal(s) will be based on all the above criteria and any other relevant information provided by the Respondent(s).

All proposals are to be submitted with the understanding that the selection of a proposal for discussion by the Evaluation Committee shall not thereby result in the formation of a contract. Nor shall it create any obligation on the Township to enter into further discussions.

Respondents shall include in their proposal a minimum of three (3) project references demonstrating the capability and capacity to provide the services. The services required will be awarded to the respondent who, in the sole judgment of the Township, provides the best overall value. The Township will not be obligated to select the lowest cost or any proposal.

The Township reserves the right to conduct references on the Respondents, the results of which may affect the award decision.

## **Proposal Specifications/Requirements - Services**

1. Scope of Services and Work Required: **Supply winter sand to two locations in Southgate Township.**
2. Specifics and Details of Services Expectations: Winter sand to be Blended with salt supplied by Township and stacked in the Township sand domes in Hopeville and

Holstein. **Both domes are to be filled by end of the day September 30, 2026, or there will be a penalty of \$250/day taken from total amount paid.**

3. All product or sand intended for use shall conform to the requirements of **OPSS.PROV 1004**. The Contractor shall provide certified test results from a qualified testing laboratory demonstrating compliance with **OPSS.PROV 1004**, upon request of the Contract Administrator and prior to use.

#### **Contractor Health and Safety Agreement - Services**

It is our objective at the Township of Southgate, to provide all persons within our workplace, the opportunity to work in a safe environment. It is the Municipality's Policy to totally eliminate all accidents through Health and Safety Standards. All Employees, Contractors, Subcontractors, Suppliers and any other Service Providers to our projects must co-operate and make all reasonable efforts to ensure the maximum protection and minimum inconvenience to the general public, occupants, and the environment.

**The Township of Southgate believes the following ideals must be accepted and followed in order to ensure safety on our projects:**

1. Any Contractor hired by Southgate must ensure that their employees have safety training and certificates equal or exceeding the requirements set forth in the current Occupational Health and Safety Act and current regulations.
2. The Contractor(s) on the project must work in conjunction with Southgate's appointed Health and Safety representatives. All Contractors must follow Health and Safety policies set forth by Southgate. By submitting this bid, the contractor agrees that they have read, understood, and will follow The Township of Southgate's Occupational Health & Safety Policy, as well as the Harassment & Violence Policy; policies 33A & 33B respectively. These policies can be found on The Township of Southgate's website at **southgate.ca**.
3. The Contractor must report and investigate all incidents, and near accidents to the Southgate's Public Works Manager, and Health and Safety representatives within 24 hours.
4. Health and Safety issues will always be given immediate attention by the Municipality, its representatives, contractors and subcontractors.
5. All applicable current and environmental legislation/regulation(s) are considered a minimum requirement.
6. All employees, contractors/sub-contractors, suppliers and visitors/residents must immediately report unsafe conditions, incidents, and accidents to Southgate's Project/Site Supervisor or the Township of Southgate's Occupational Health and Safety Committee.

Failure to adhere to one of the above stated requirements would jeopardize the Health and Safety of all. Through a safety conscious workforce, the quality of work and production will ensure safe and timely project completion. All accidents will be investigated to determine the causes and corrective actions to prevent recurrence. Disciplinary Action in the form of:

Step 1 – verbal warning

Step 2 – written warning

Step 3 – notification to the Ministry of Labour re: Health and Safety Violations of the Legislation/regulation(s), and unsafe work practices.

Southgate takes pride in the commitment of our employees and contractors and will take the necessary steps to ensure Health & Safety on all projects.

**Note: A WSIB Certificate must be attached.**

**Contractor Approval:** \_\_\_\_\_ **Phone Number:** \_\_\_\_\_

### Required Bidder Documents Checklist – Services

Contractor Responsibilities	Municipal Required	Contractor Submitted
<p><b>Documentation:</b></p> <ul style="list-style-type: none"> <li>* <b>WSIB Clearance Certificate (equivalent private)</b></li> <li>* <b>Liability Insurance Certificates \$3,000,000 minimum</b></li> <li>* <b>Health &amp; Safety Policy Statement and Operating Procedures</b></li> <li>* <b>WHMIS 2015 Training completed</b> (Proof required by the successful bidder)</li> <li>* <b>SDS Sheets for all hazardous materials to be on work site</b></li> <li>* <b>Traffic Plan &amp; Control Training</b></li> </ul>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
<p><b>General Requirements:</b></p> <ul style="list-style-type: none"> <li>* <b>Comply with all Legislation, Regulations and Codes</b></li> <li>* <b>Enforce compliance with Municipal issues safety violations</b></li> <li>* <b>Perform regular safety inspections of project</b></li> <li>* <b>Employ only qualified competent workers on project</b></li> <li>* <b>Provide competent on-site supervision</b></li> <li>* <b>Provide copies of MOL reports, orders, charges related to project within 24 hours of receipt</b></li> <li>* <b>Provide accident reports for critical injuries related to this project to Municipality within 24 hours and all other accidents within 3 days</b></li> </ul>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

Signature: \_\_\_\_\_

Dated: \_\_\_\_\_ 2026

**Required Bidder Documents Checklist con't. - Projects**

<b>Safety Requirements for Workers if applicable</b>	<b>Municipal Required</b>	<b>Contractor Submitted</b>
<b>Protective Equipment Required:</b>		
* <b>Safety Glasses/Goggles</b>	<input type="checkbox"/>	<input type="checkbox"/>
* <b>Fall Arrest/Travel Restraint</b>	<input type="checkbox"/>	<input type="checkbox"/>
* <b>Safety Footwear</b>	X	<input type="checkbox"/>
* <b>Hard Hat &amp; Safety Vest</b>	X	<input type="checkbox"/>
* <b>Respirator</b>	<input type="checkbox"/>	<input type="checkbox"/>
* <b>Lock &amp; Tags for Lockout/Tagout</b>	<input type="checkbox"/>	<input type="checkbox"/>
* <b>Hearing Protection</b>	<input type="checkbox"/>	<input type="checkbox"/>
* <b>Chainsaw Gloves, Visor &amp; Chaps</b>	<input type="checkbox"/>	<input type="checkbox"/>
* <b>Class 2 Rubber Gloves</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Required Signage and Barricades for Book 7 requirements</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other Requirements</b>	<b>Municipal Required</b>	<b>Contractor Submitted</b>

Signature: \_\_\_\_\_

Dated: \_\_\_\_\_ 2026

## Bidder Information Responses - Services

### Statement of Qualifications:

#### Experience—Statement of Companies expertise in this Business

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**Note:** Attach any brochures and company profile that would support this section.

### Contractor References

Company	Contact	Phone #

### Bid Proposal Pricing: Supplying and blending through Pugmill winter sand, at a 5% salt rate. (Salt Supplied by Township)

	Approximate Amount	Price/tonne	Total Price (tax incl)
<b>Hopeville Depot 185667 Grey Rd 9 Dundalk on. N0C1B0</b>	<b>4500 t</b>		
<b>Holstein Depot 123273 Southgate Rd 12 Holstein on. N0G 1A0</b>	<b>2500 t</b>		

## **Pricing Submission - Services Equipment Rates**

### **Bidder Checklist and Submissions Requirements-Services**

#### **Proposal Submission Inclusions:**

The RFP proposal submission shall include the following documents:

1. A copy of this RFP document as provided with all signature approvals.
2. Complete the Contractor Health & Safety Agreement form.
3. Complete the Services Compliance Acknowledgements.
4. Complete the Required Bidder Documents Checklist forms.
5. Provide the Bidder Information Responses.
6. Complete the Bid Form Pricing Submission.
7. Include the Bid Deposit if applicable.
8. Complete the Bid Form Declaration; and
9. Provide any supporting documentation, materials, proposal explanations, etc. will be accepted and used as part of the selection process.

### **Services Contacts & Compliance**

The purpose of this document is to determine a contractor's ability and intention to comply with the Township of Southgate's contractor safety requirements.

Contractor Company Name: \_\_\_\_\_

Contractor Phone: \_\_\_\_\_

Cell phone: \_\_\_\_\_

Site Supervisor: \_\_\_\_\_

Company Health & Safety Rep: \_\_\_\_\_

## Bid Form Declaration - Services

**This Bid Proposal is submitted by:** \_\_\_\_\_

**To: The Township of Southgate**

**1. I** \_\_\_\_\_ **OF** \_\_\_\_\_

**DECLARE** that no person, firm or corporation other than the one whose signature or the signature of whose proper officers and the seal is or are attached below has any interest in this Proposal or in the contract proposed to be taken.

**2. I FURTHER DECLARE** that this Proposal is made without any connection knowledge, comparison of figures or arrangement with any other company, firm or person making a Bid for the same service and is in all respects fair and without collusion or fraud.

**3. I FURTHER DECLARE** that no employee of the Township or elected official is or will become interested directly or indirectly as a contracting party or otherwise in the performance of the contract or in the supplies, work or business to which it relates or in any portion of the profits thereof, or in any such supplies to be used therein or in any of the monies to be derived therefrom.

**4. I FURTHER DECLARE** that the several matters stated in the said Proposal are in all respects true.

**5. I FURTHER DECLARE** that I have carefully examined the Proposal, Instruction to Bidders, General Conditions, Proposal Specifications/Requirements proposed and hereby acknowledge the same to be part and parcel of any contract to be let for the service therein described or defined and do all the work and to provide the services of the requirement mentioned for the prices stated on the Bid Form Pricing Submission.

**6. I FURTHER DECLARE** that I have a clear understanding of all the work involved in this contract.

**7. I FURTHER DECLARE** that this offer is to continue to be open to acceptance until the formal awarding is made to the successful Bidder for the said service OR for a period of sixty (60) days after the closing date, whichever first occurs and that the Township may, at any time, within that period, without notice, accept this Proposal whether any other Proposal has been previously accepted.

**8. I FURTHER DECLARE** that the awarding of the service based on this Proposal by the Township shall be an acceptance of this Proposal.

**9. I FURTHER DECLARE** that in the event of default or failure on our part, that the Township shall be at liberty to advertise for new Proposals, or to carry out the works in any other way they deem best, and we also agree to pay to the said Township the difference between this Tender and any greater sum which the said Township may expend or incur by reason of such default or failure or by reason of such action as aforesaid, on their part, including the cost of any advertisement for new Proposals; and to indemnify and save harmless the Township of Southgate and their officers from all loss, damage, cost charges and expenses which they may suffer or be put to by reason of any such default or failure on our part.

**10. I FURTHER DECLARE** that I have read, understood, and will follow The Township of Southgate's Occupational Health & Safety Policy, as well as their Harassment & Violence Policy; policies 33A & 33B respectively. The policies can be found on The Township of Southgate's website **southgate.ca**.

\_\_\_\_\_ (COMPANY NAME)

\_\_\_\_\_ (SIGNATURE)

\_\_\_\_\_ (ADDRESS)

\_\_\_\_\_ (PRINT NAME & TITLE)

\_\_\_\_\_ (CITY OR TOWN)

\_\_\_\_\_ (WITNESS OR SEAL)

\_\_\_\_\_ (POSTAL CODE)

\_\_\_\_\_ (DATED)